



DR. RAJESH MOHAN RAI

MASTER COACH | HR STRATEGIST |
CORPORATE ADVISOR | INDEPENDENT DIRECTOR

5000+ hours of coaching experience with Leaders of Market Leaders.





COACHING PHILOSOPHY

Dr. Rajesh passionately believes in the power to change, improve and develop, no matter what stage of life you are at.

Many of us spend a lot of time at work, and being able to be the best we can be at 'being us', is what it is all about for me. He has seen many examples of people 'leaving themselves at the door' when they come to work, and feel concerned by the rising levels of stress related health issues, as many are pushed beyond their limits and seek to conform in a way that causes them to lose who they really are. He appreciates all that life has to offer and want to support others in achieving the goals that matter to them.

Dr. Rajesh helps leaders to work out what is important to them and how they can really make the most of their unique talents in work and in life in general. He uses an approach that works for the leader, respecting their uniqueness. He also believes in the power of responsibility and all that comes with it. During the coaching intervention he ensures that the focus always remains on the coachee. When we take responsibility of ourselves and our development, the world becomes a place full of possibilities. 9 of his coachees are CEOs of their respective organizations.

PROFESSIONAL BACKGROUND

In his 30+ years of experience as a Master Coach, HR Strategist & Motivational Speaker, he has fuelled positive change among business leaders across industries.

Dr. Rajesh is known for his sharp edge thinking, creative problem solving, inspiring conversations, clear articulation and motivating conduct. He follows the mantra that "sometimes in life, it is important to just believe in yourself and go for what you believe in".

He has been helping people in building confidence, self-belief and ability to overcome adversity, be more adaptable and acceptable to situations in their life. His core competence lies in behaviour modifications and mindset change. His sessions draw lessons from everyday life, which he attempts to communicate through stories, anecdotes, metaphors, experiences and examples. All his sessions are customized to drive the desired result with biggest possible impact. The talks/sessions are crafted to push leaders to take action and solve challenges in fresh and innovative ways.

His industry experience spans across Engineering, Telecom, IT, BFSI and Services among others. He has held various leadership positions in Human Resources in Aviva Life Insurance, Microsoft Corporation India and HR Anexi. He is an Independent Director in a listed company. He is an Advisor to the Board for two organizations.

AWARDS & HONOURS

1. Jointly holds **Guinness World Record (GWR)** for making 1356 number of people Walk on Fire on a 100 sq. feet bed.
2. Awarded as one of the **“100 Most Influential Global HR Leaders”** by World HRD Congress, Mumbai, 2018.
3. Awarded **“Training Leader of the Year”** by World Training and Development Congress, Mumbai, 2018
4. Awarded **“Best Performance Coach”** by World Coaching Congress, Mumbai, 2018
5. Awarded Golden Globe Tigers award for **“Outstanding Contribution to HR”** (HR leadership Excellence Award) at Kuala Lumpur, Malaysia, 2018
6. Awarded **“HR Consultant of the Year”** award by Asia’s HR Vendors Award, Singapore, 2018
7. Awarded as **“HR Professional of the Year”** by Asia’s HR Tech Leadership Awards, Singapore, 2018
8. Awarded the **“Best Business Coach”** by Star of the Industry Awards, New Delhi, 2018
9. Awarded the **“Training Leader of the Year”** by Star of the Industry Awards, New Delhi 2018
10. Awarded the **“Most Talented Training & Development Leaders of North India”**, New Delhi 2018
11. Awarded Golden Globe Tigers Awards for being the **“Best Entrepreneur Coach”** at Kuala Lumpur, Malaysia, 2019
12. Awarded the **“Best Business Coach”** at India Business Conclave, Lucknow, 2019
13. Awarded **“Best Entrepreneur Coach”** at Indian Legend Awards, 2019
14. Awarded **“Best Entrepreneur Coach of the Year”** at Leadership Summit organized by Global Triumph Foundation, New Delhi 2019
15. Awarded **“Iconic Leader”** in the Business Coach Category at the Game Changers Business Awards, 8th Edition, New Delhi, January 2020
16. Awarded **“Business Coaching Leadership Award”** at the 2nd Asian-African Leadership Forum, at New Delhi, January 2020
17. Awarded **“Best in Class – Executive Coach”** at TLSA 2.0 , Mumbai, February 2020.
18. Awarded **“India’s 50 Best HR Leaders, 2021”** White Page International.
19. Awarded **“Fabulous HR Leaders Of The World 2021”** by World HRD Congress
20. Awarded **“Best Skills Coach of the Year 2021”** by India Mentors & Business Coaching
21. Awarded **“Best Executive Coach 2021”** by South Asian Business Excellence Awards, Colombo, Sri Lanka

EXPERT IN

- Executive Coaching
- Strengths Coaching
- Business Coaching
- Growth Acceleration
- Agility
- Communication
- Emotional Intelligence
- Leadership Storytelling
- Employee Engagement

CLIENTELE

- Pernod - Ricard India
 - Canara HSBC Life Insurance
 - Star Rays
 - SIS - Prosegeur
 - Mitsubishi Corporation India
 - Mitsubishi Electric India Pvt Ltd.
 - Musashi Auto Parts
 - Firestorm
 - Servotech Power Systems
 - Ranbaxy (now SunPharma)
 - Indian Oil Corporation
 - Aurobindo Pharma
 - Accenture
 - Defsys Solutions Pvt.Ltd.
 - I Max Technologies Pvt. Ltd.
 - Everfast Freight Forwarders Pvt. Ltd.
 - Hari Om Retail Pvt. Ltd.
 - ARS Steels Pvt. Ltd.
 - JSG Innotech Pvt. Ltd.
 - Jaguar Overseas Pvt. Ltd.
 - BEC Fertilizers Ltd.
- and many more...

MEMBERSHIPS

1. Fellow at, "**Institute of Coaching, McLean Hospital**" a **Harvard Medical School Affiliate**
2. Member of '**Harvard Square Leaders Excellence**'
3. Fellow at "**Learning Performance Institute, UK**"
4. Member of **European Mentoring & Coaching Council (EMCC)**
5. Member of **Association of Business Psychology (UK)**
6. **Lifetime Professional Member of Institute of Scholars (InSc).**
7. Fellow Member of **Institute of Directors (IOD)**, New Delhi
8. **Awarded Honorary Doctorate (Ph.D)** by Global Triumph Virtual University, 2019
9. **Advisory Board Member of India 5000** (a research group, initiated and organized by Benchmark Trust)



CERTIFICATIONS

1. John Mattone Certified Executive Coach
 - Master Intelligent Leadership Certified Executive Coach
 - Mattone Leadership Enneagram Inventory (MLEI) Advanced Mastery
 - Strategic Tactical Leadership Index STLI-360° Advanced Mastery
 - Stakeholder & Leaderwatch™ Advanced Mastery
 - Individual Leadership Development Plan Advanced Mastery
 - Core Purpose Advanced Mastery
 - Initial Intelligent Leadership Certified Executive Coach
2. Lumina Spark & Lumina Leader Practitioner
3. Gallup's Strength Based Coaching
4. Gallup's BP 10 (an intervention for Startup/ Entrepreneurs)
5. Certified OKR (Objectives & Key Results) Professional
6. Certified Business Psychologist
7. Certified Facilitator on DC Psychology
8. Certified EQ Fellow from Six Seconds
9. Certified Life Coach from Certified Coach Alliance (CCA), Vancouver-Canada,
10. Certified CEO Coach from CFI, Chennai
11. Certified Facilitator on Helping Others Succeed (coaching intervention from BlessingWhite)
12. Certified SPIN Facilitator (NIS Sparta Ltd.)
13. Certified psychometric assessor from Hogan, Psytech International & Pearson (SOSIE & Watson Glaser Critical Thinking Tool)
14. Certified in Individual and Organizational Assessment from Academy of HRD
15. Accredited on Belbin Team Roles
16. Certified Fire Walk instructor and Empowerment Coach from the Sundoor School of Transpersonal Education – California (USA)
17. Certified Happiness Coach - Berkeley Institute of Well Being, California (USA)



ARTICLES BY DR. RAI ON COACHING

ET HR WORLD

ET HR WORLD INTERVIEW

[READ THE INTERVIEW](#)

ET HR WORLD

Executive Coaching: An evolution in the Indian leadership coaching industry

[READ THE ARTICLE](#)

TIMES OF INDIA

Executive coaching in India: Finding roots in hard business environment

[READ THE ARTICLE](#)

TIMES OF INDIA

Executive Coaching: Guide for the HR Professionals

[READ THE ARTICLE](#)

INDIA TODAY (*Trended No. 1 on Google News - December 16-18, 2020*) Keyword: *Business Coach*

5 myths about business coaching and the real story behind the training process

[READ THE ARTICLE](#)

ET HR WORLD

Can Business Coaching support SMEs in their Transformation Journey?

[READ THE ARTICLE](#)

SME STREET

Establishing Coaching Culture in the Organisation

[READ THE ARTICLE](#)

SME World Asia - December 2020 Issue

Role of Business Coach and SMEs' Transformation Journey

[READ THE ARTICLE](#)



ARTICLES BY DR. RAI ON COACHING

PEOPLE MATTERS

What can HR learn from Executive Coaching?

[READ THE ARTICLE](#)

YOUR STORY

Why coaching services are vital for small business owners.

[READ THE ARTICLE](#)

TIMES OF INDIA

Leadership Coaching Has Evolved: Is Your Organization Keeping Up?

[READ THE ARTICLE](#)

LIFE AND STYLE NEWS

Why Executive Coaching is Necessary for CEOs?

[READ THE ARTICLE](#)

THE HIGHER EDUCATION REVIEW

Small Businesses and Need of a Business Coach

[READ THE ARTICLE](#)

[READ OTHER ARTICLES OF DR. RAI IN LEADING WEBSITES & MAGAZINES](#)